

Paola Valbonesi

Personal and contact information

Research Interests

Industrial Economics, Antitrust and Regulation, Public Economics, Incentives, Contracts, Auctions, Procurement, State Aids to Business, Energy Markets, Energy Poverty, Experiments.

Current Position and Affiliations

Full Professor of Economics - Department of Economics and Management, University of Padova - Italy

President of the Italian Observatory on Energy Poverty (Osservatorio Italiano sulla Povertà Energetica), Centro Levi-Casas di Tecnica ed Economia dell'Energia - University of Padova.

Fellowships and Past Positions

October 2021 - September 2025, *Head of the Department of Economics and Management*, University of Padova

October 2023 - September 2025, *Member of the Academic Senate*, University of Padova

February 2017 - December 2019, *Research Fellow*, Higher School of Economics, National Research University (HSE-NRU), Russian Federation - Moscow Campus, Laboratory for Institutional Analysis of Economic Reforms.

September 2014 - December 2016, *Research Fellow*, Higher School of Economics, National Research University (HSE-NRU), Russian Federation - Perm Campus, Research group on Public-Private Contracts.

Research Fellow, Proxenter (Center of Research in Procurement and Supply Chain), University of Rome "Tor Vergata".

Research Fellow, IEFÉ - Centre for Research on Energy and Environmental Economics and Policy, Bocconi University, Milan.

12/2002 *Associate Professor*, Department of Economics and Management, University of Padua.

03/1999 *Researcher*, Department of Economics and Management, University of Padua.

10/1996 *Researcher*, Department of Economics, University of Verona.

04/1996 *Post-Doct Fellowship*, Department of Economics and Management, University of Padua.

01/1995 *Research Assistant*, Department of Economics, European University Institute, Florence.

1 Education

09/1990 - 05/1995: PhD in Economics - European University Institute, EUI, Florence - Italy.

Thesis: "Four Essays on Privatisation in Central Eastern Europe". Ph.D Committee: Stephen Martin (supervisor), Louis Philips; John Micklewright; John Earle; Stephen C. Smith.

10/1989 - 07/1990: M.A. in Economics - European University Institute, Florence, Italy.

09/1984 - 07/1988: Laurea in Political Science, (*top marks*), University of Padua, Italy.

2 Visiting

Longer than one month: January 2016, Paris School of Economics and Paris 1 Pantheon - Sorbonne, sabbatical leave; July 2013, University of Nottingham - School of Economics; October 2012, Université Paris 1 - Pantheon Sorbonne (Professeur Invité); September 2006, University of Leicester - Department of Economics, sabbatical leave; August 2009, University Pompeu Fabra, Barcelona - Department of Economics; February 2008, EUI - Florence School of Regulation; March 1998 University of Copenhagen, CIE - Centre of Industrial Economics; June 1997, University of York - Department of Economics and Related Studies; September 1991 and September 1993, Academy of Science, Department of Economics, Budapest; August 1990, International Cooperation Project Iscos - Maputo.

Shorter than one month: September 2017, HSE-NRU, Moscow; June 2017, HSE-NRU, Moscow; June 2016, HSE-NRU, Moscow; October 2015, University of Nottingham - School of Economics; September 2015, HSE-NRU, Moscow-Perm; February 2015, Paris School of Economics and Paris 1 Pantheon - Sorbonne; September 2014, HSE-NRU, Moscow-Perm; September 2010, Copenhagen Business School; October 2007, Centre for Competition Policy, University of East Anglia.

3 Publications

Articles and Chapters in Refereed International Journals and in Referred Books

- [44] "Setting Reserve Prices in Repeated Procurement Auctions", (with Sümeysra Atmaca , Riccardo Camboni, Elena Podkolzina, Koen Schoors), *The B.E. Journal of Economic Analysis Policy*, DOI: <https://doi.org/10.1515/bejeap-2024-0421>
- [43] "Set aside auctions and small businesses' participation in public procurement: an empirical analysis", (with G. Shagbazian, A. Tkachenko, E. Shadrina), *Applied Economics*, DOI: 10.1080/00036846.2025.2460745
- [42] "Measuring Switching Costs in the Italian Residential Electricity Market", (with M. Magnani and F. Manenti), *The Energy Journal*, DOI: 10.5547/01956574.45.2.mmag
- [41] "Multidimensionality and Complexity in Scoring Rule Auctions: Experimental evidence", (with R. Camboni, L. Corazzini and S. Galavotti), *Review of Economics and Statistics*, DOI: doi.org/10.1116/resta01288
- [40] "Households' Energy Poverty and a Just Transition", (with I. Faiella, L. Lavecchia and R. Miniaci), in Klaus F. Zimmermann (ed.): *Handbook of Labor, Human Resources and Population Economics*, DOI:10.1007/978-3-319-57365-6334-1.
- [39] "Buyer's discretion in Russian public procurement during the Covid-19 emergency", (with R. Camboni, E. Podkolzina), in O. Bandiera, E. Bosio, G. Spagnolo (ed.): *Discretion, Efficiency and Abuse in Public Procurement in Ordinary and Extra-Ordinary Times*, London, CEPR eBook (2021), Chapter 14: 147-158.
- [38] "Mapping fuel poverty risk at the municipal level. A small-scale analysis of Italian Energy Performance Certificate, census and survey data", (with R. Camboni, A. Corsini, R. Miniaci), *Energy Policy*, 155 (2021) 112324. DOI: 10.1016/j.enpol.2021.112324.
- [37] "Temporary partnership and subcontracting: Pre- vs. Post-award outsourcing in public procurement", (with R. Camboni, L. Rondi), *European Journal of Political Economy*, 66 (2021) 101950. DOI: 10.1016/j.ejpoleco.2020.101950.
- [36] "Purchasing medical devices: the role of buyers' competence and discretion", (with A. Buccioli, R. Camboni), *Journal of Health Economics*, 74 (2020)10237, DOI: 10.1016/j.jhealeco.2020.102370.
- [35] "Incumbent and entrants' bidding in scoring rule auctions. A study on Italian canteens' services", (with R. Camboni), *The B.E. Journal of Economic Analysis and Policy*, 2020, 21(1): 1–43. DOI: 10.1515/bejeap-2019-0146.
- [34] "An Experimental Study on Sequential Auctions with Privately Known Capacities", (with L. Corazzini and S. Galavotti), *Games and Economic Behavior*, 2019, 117:289?315, DOI: 10.1016/j.geb.2019.06.005.
- [33] "Asymmetric regulation and incentives for quality provision: the new phase for the Italian water services", (with L. Bardelli), in S. Saussier (ed.): *Palgrave Studies in Water Governance*, London: Palgrave, 2018, Chapter 3: 57-84. DOI: 10.1007/978-3-319-98515-2.
- [32] "Fiscal Consolidation by Intergovernmental Transfers Cuts? The Unpleasant Effect on Expenditure Arrears", (with P. Chiades, L. Greco, V. Mengotto, L. Moretti), *Economic Modelling*, 77: 266-27, DOI: 10.1016/j.econmod.2018.09.008.
- [31] "Public Procurement: New Theoretical and Empirical Developments. Introduction", (with S. Saussier), Special Issue, *Journal of Industrial and Business Economics*, 2018, 45(1): 1-4. DOI: 10.1007/s40812-018-0091-3.
- [30] "Sophisticated bidders in beauty-contest auctions", (with S. Galavotti and L. Moretti), *American Economic Journal: Microeconomics*, 2018, 10(4):1-27. DOI: 10.1257/mic.20150240.

- [29] "Pre-commercial procurement, procurement of innovative solutions and innovation partnerships in EU: rationale and strategy", (with E. Iossa, F. Biagi), *Economics of Innovation and New Technology*, 2018, 27(8): 730-749, DOI:10.1080/10438599.2017.1402431.
- [28] "Court Efficiency and Procurement Performance", (with D. Coviello, L. Moretti, G. Spagnolo), *Scandinavian Journal of Economics*, 2018, 120(3): 826-858. DOI: 10.1111/sjoe.12225.
- [27] "Determinants of State Aid to Firms: The case of the European Car Industry", (with M. Nicolini, C. Scarpa), *Industrial and Corporate Change*, 2017, 26(3): 399-420. DOI: 10.1093/icc/dtw023.
- [26] "Allotment in First-Price Auctions: an experimental investigation", (with L. Corazzini, S. Galavotti, R. Sausgruber), *Experimental Economics*, 2017, 20(1): 70-99. DOI: 10.1007/s10683-016-9476-1.
- [25] "Benefits to vulnerable consumers in Italian energy markets: a focus on the eligibility criterion", (with R. Miniaci, C. Scarpa), in J. Strand (ed.): *The Economics and Political Economy of Energy Subsidies*, pp. 223-254, Cambridge: MIT Press, 2016. ISBN-10:0262034646, ISBN-13:978-0262034647.
- [24] "Donor coordination in project funding: Evidence from a threshold public goods experiment", (with C. Cotton, L. Corazzini), *Journal of Public Economics*, 2015, 128: 16-29. DOI: 10.1016/j.jpubeco.2015.05.005
- [23] "Firms' Qualifications and Subcontracting in Public Procurement: An Empirical Investigation" (with L. Moretti). *Journal of Law, Economics and Organization*, 2015, 31(3): 568-598. DOI: 10.1093/jleo/ewv001.
- [22] "Energy affordability and the benefits system in Italy", (with R. Miniaci and C. Scarpa), *Energy Policy*, 2014, 75: 289-300. DOI: dx.doi.org/10.1016/j.enpol.2014.09.008.
- [21] "Sticks and carrots in procurement: an experimental exploration", (with M. Bigoni and G. Spagnolo), *The B.E. Journal of Economic Analysis & Policy*, 2014, 14(3): 893-936. DOI:10.1515/bejeap-2013-0110.
- [20] "Time overruns as opportunistic behavior in public procurement", (with C. D'Alpaos, M. Moretto and S. Vergalli), *Journal of Economics*, 2013, 110(1): 25-42. DOI: 10.1007/s00712-013-0352-6.
- [19] "Aiding car producers in the EU: money in search for a strategy", (with M. Nicolini and C. Scarpa), *Journal of Industry, Competition and Trade*, 2012, 13(1): 67-87. DOI: 10.1007/s10842-012-0146-5.
- [18] "The design of the university system", (with G. De Fraja), *Journal of Public Economics*, 2012, 96: 317-330. DOI: 10.1016/j.jpubeco.2011.10.005.
- [17] "Technology and incentive regulation in the Italian motorway industry" (with A. Iozzi and L. Benfratello), *Journal of Regulatory Economics*, 2009, 35(2): 201-221. DOI: 10.1007/s11149-008-9077-9.
- [16] "Towards defining and measuring the affordability of public utility services", (with I. Kessides, R. Miniaci, C. Scarpa), *The World Bank Policy Research Working Paper Series*, 4915/2008.
- [15] "Equilibrium state aid in integrating markets", (with S. Martin), *The B.E. Journal of Economic Analysis & Policy*, 2008, 8:1, Art.33. DOI: 10.2202/1935-1682.1904.
- [14] "Distributional effects of price reforms in the Italian utility markets", (with R. Miniaci and C. Scarpa), *Fiscal Studies*, 2008, 29(1): 135-163. DOI: 10.1111/j.1475-5890.2008.00071.x.
- [13] "Measuring the affordability of basic public utility services in Italy", (with R. Miniaci and C. Scarpa), *Giornale degli Economisti e Annali di Economia*, 2008, 121-67/2: 185-230.
- [12] "Profit sharing and firm regulation: a real option approach", (with M. Moretto), *The B.E. Journal of Economic Analysis & Policy*, 2007, 7(1): Topics, Article 56.
- [11] "Institutional and regulatory reform of the Italian motorway industry: a first empirical assessment", (with L. Benfratello and A. Iozzi), in M. Marrelli, F. Padovano and I. Rizzo (eds.): *Servizi Pubblici: Nuove Tendenze nella Regolamentazione, nella Produzione e nel Finanziamento*, Milano: Franco Angeli, 2007.
- [10] "State aid to business", (with S. Martin), in P. Bianchi and S. Labory, (eds.): *International Handbook of Industrial Policy*, Elsevier: Amsterdam, Chapter 7, pp. 134-152, 2006.
- [9] "Profit-sharing regulation in water service supply", (with M. Moretto), in E. Defrancesco, Thiene M., Galletto L., (eds.): *Food, Agriculture and the Environment*. Economic Issues, Franco Angeli, Milano, pp. 291-304, 2005.
- [8] "Revenue Sharing Rules for International Telephony", (with G. De Fraja), *Journal of Regulatory Economics*, 2001, 20: 1-21.

- [7] "State Aid in Context", (with S. Martin), in G. Galli and J. Pelkmans, (ed.): *Regulatory reform and competitiveness in Europe*, Cheltenham: Edward Elgar, vol.1: 176-201, 2000.
- [6] "Foreign Direct Investment, Policy Uncertainty and Irreversibility: an Option Pricing Approach", (with M. Moretto), *Rivista di Scienze Economiche e Commerciali*, 1999, 66: 653-675.
- [5] "Privatisation and EU Competition Policy: the case of the Italian Energy Sector", in S. Martin, (ed.): *Competition Policy in the EU*, Amsterdam: North-Holland, pp.323-350, 1998.
- [4] "Market Performance in a Transition Economy: Interactions between Employee-Controlled and Profit-Maximising Firms", (with M. Moretto), *Rivista di Scienze Economiche e Commerciali*, 1997, 44: 23-42.
- [3] "Large scale privatisation and management incentives in Central Eastern Europe", *Economic System*, 1995, 2: 125-146.
- [2] "Privatising by Auction in the Eastern European Transition Countries: the Czechoslovak Experience", *Moct-Most*, 1995, 1: 101-132.
- [1] "Modelling interactions between state and private sector in a previously centrally planned economy", *Journal of International and Comparative Economics*, 1995, 1: 39-59.

Other publications in Italian (Articles in journals, chapters in books)

- [18] "La povertà energetica e la sfida di una transizione energetica giusta" (with I.Faiella, L. Lavecchia and R. Miniaci), Quaderno OCIS, 3/2021.
- [17] "Inerzia dei consumatori e clienti vulnerabili" (with R. Miniaci), in Nomisma Report (2017): "Mercato elettrico e del gas: fine della tutela e benefici delle liberalizzazioni".
- [16] "Verso la definizione e misurazione dei concetti di affordability nei servizi elettrici", (with R. Miniaci and C. Scarpa), in F. Boffa, S. Clo' and A. Clò: *Riforme elettriche tra efficienza ed equità*, Bologna: Il Mulino, 2015.
- [15] "Riforme nei servizi di pubblica utilità e tutela dei vulnerable consumers in Europa", in AA.VV.: *"Evoluzione e riforma dell'intervento pubblico - Saggi in onore di Gilberto Muraro"*, Milano: Giappichelli Ed., 2013.
- [14] Comment to the paper: "La rinegoziazione dei contratti di lavori pubblici: un'analisi teorica ed empirica" by F.DecaroliS and G.Palumbo, (with L. Moretti), in AA.VV.: Banca D'Italia: *Report Ricerca su Infrastrutture*, 2011.
- [13] "Il controllo europeo degli aiuti di stato all'industria: l'esperienza italiana nel periodo 2000-2006", (with S. Martin), in Guerra C. and A. Zanardi (eds.): *Rapporto di Finanza Pubblica 2007*, Bologna: Il Mulino, 223-254, 2007.
- [12] "La riforma del settore autostradale: un cantiere aperto", (with L. Benfratello and A. Iozzi), in Cambini C., Giannaccari A. e F. Pammolli (eds.): *Le politiche di liberalizzazione in Italia: proposte di riforma e linee di intervento settoriali*, Bologna: Il Mulino, 143-170, 2007.
- [11] "Autostrade", (with L.Benfratello, A.Iozzi), *Rivista di Politica Economica*, III:329-364, 2006.
- [10] "Una valutazione delle ipotesi di revisione del Metodo Tariffario Normalizzato per il sistema idrico integrato in Italia", (with C. D'Alpaos) *Economia Pubblica*, 2006, 36: 97-125.
- [9] "Quali tariffe di trasporto nel settore del gas naturale?", (with C. Cambini and A. Iozzi), *Mercato Concorrenza e Regole*, 2004, 6/1: 151-175.
- [8] "Monopolio naturale ed efficienza nell'offerta di servizi pubblici", (with V. Rebba), in Muraro G. e P. Valbonesi (eds.): *I servizi idrici tra mercato e regole*, Roma: Carocci, pp.59-96, 2003.
- [7] "La regolamentazione dei prezzi", (with M. Moretto), in Muraro G. e P. Valbonesi (eds.): *I servizi idrici tra mercato e regole*, Roma: Carocci, 2003, pp. 97-166.
- [6] "Le concessioni di servizio", (with A. Meggiolaro), in Muraro G. e P. Valbonesi (eds.): *I servizi idrici tra mercato e regole*, Roma: Carocci, 2003, pp. 167-236.
- [5] "Caso AIIP vs Telecom Italia. Nuovi Mercati, Vecchie Condotte", (with A. Nicolo', F. Manenti and P. Tedeschi), *Economia e Politica Industriale*, 2002, 112: 191-204.
- [4] "Regolamentazione e tutela della concorrenza nell'essential facility: il caso Snam - tariffe di vettoriamiento", (with A. Nicolo', F. Manenti and P. Tedeschi), *Economia e Politica Industriale*, 2001, 110: 109-124.
- [3] "Il ruolo della lega calcio nella vendita dei diritti televisivi", (with A. Nicolo', G. Marcato and P. Tedeschi) *Economia e Politica Industriale*, 2001, 110: 95-108.
- [2] "Diseguaglianze di genere nel consumo della risorsa tempo", (with L. Bisaglia), in M.C. Belloni and F. Bimbi (eds.): *Microfisica della cittadinanza. Cittadinanza, Città, Genere*, Milano: F. Angeli, 1997, pp. 139-160.
- [1] "Crescita economica e sviluppo umano", (with G. Tusset), *Sviluppo*, 1997, 5: 31-52.

Book edited in Italian

[1] *I servizi idrici tra mercato e regole*, (*Water Services in between Regulation and Market Rules*), Muraro G. and P. Valbonesi (eds.), Roma: Carocci, 2003.

4 Working papers and Works in progress

- [1] "Effects of driving restriction policy on the car fleet: evidence from Italy", 2023, with A. Fatikhova, G. Shagbazian and L. Moretti, mimeo.
- [2] "Consumer inertia and firm incumbency in liberalised retail electricity markets: an empirical investigation"(with M. Dragotto and M. Magnani), "Marco Fanno" Working Papers n. 277, Department of Economics and Management - University of Padova. SUBMITTED.
- [3] "Decentralized procurement for drugs and centralized price cap: a structural approach." (with R. Camboni, A. Enache, JP. Florens, D. Martimort, P. Gagnepain), 2022, mimeo.
- [4] "CO2 emissions reduction from residential buildings: cost estimate and policy design"(with R. Camboni, A. Corsini, R. Miniaci), Marco Fanno Working Papers n. 304, Department of Economics and Management - University of Padova. R&R *Energy Economics*.
- [5] "Bid Preferences as Incentives for Innovation: an Experiment", (with R. Camboni, L. Corazzini, S. Galavotti), 2021, SUBMITTED.
- [6] "Trade Sanctions, Import Substitution and Innovation: Evidence from Russia " (with R. Camboni, G. Shagbazian, G. Spagnolo), SUBMITTED.
- [7] "Public Procurement and the Risk of Severe Weather Events", (with A. Bafundi, R. Camboni, E. Grillo). Marco Fanno Working Papers n.303, Department of Economics and Management - University of Padova. R&R *Journal of Law, Economics and Organization*.
- [8] "Energy poverty risk: an energy-efficiency based spatial index" (with L. Lavecchia, R. Miniaci, G. Venkateswaran), Bank of Italy -Occasional Papers n.864, SUBMITTED.
- [9] "More Quality Criteria, Fewer Bidders in Scoring Auctions" (with P. Andreyanov, A. Bafundi, R. Camboni, G. Spagnolo), mimeo.
- [10] "Energy Poverty and Health: Evidence from European countries" (with M. Celidoni, R. Miniaci), R&R *Journal of Economic Behaviour and Organization*.

5 Management of, and Participation in Funded Research Projects, Grants

- ON GOING - *Principal Investigator*, unit Unipd-Italy in the project LIFE, *Catalysing cross-sectoral networks of national observatories and regional hubs to coordinate actions against households Energy Poverty in EU MEDiterranean countries*, LIFE25-CET-EP-MED - coordinated by Nova University - Lisbon, prof. Guveja; unit funds: 144,000 euro
- *Principal Investigator*, Spoke 6 on "Policies for CO2 reduction" at the University of Padova, as a part of the PNRR
- Partnership 9 "on Economic, Financial and Territorial Sustainability", about 350 researchers (organised in 9 Spokes) involved in the Partnership, from December 2022 - February 2026, partnership total funds: 117.000,000 euro.
- *Principal Investigator*, Research Unit at the University of Padova: " *Procuring innovation: Potential, Design and Impact*, 6 researchers involved, PRIN - National Research Funds, 2020-2022, 130,000 euro.
- *Principal Investigator*, research project: " *Value for money in public procurement for medical technology and devices* ", 7 researchers involved, *Progetto di Eccellenza Fondazione Cariparo*, 2018-2021, 92,000 euro.
- *Scientific Supervisor*, funded three years post-doc on "The design of incentives to reduce consumers' inertia in the energy liberalized markets", Italian Authority for the regulation of energy and water sectors - AEEGSI ("Assegno AEEGSI - Department of Economics and Management, University of Padova"), 75,000 euro.
- *Scientific Supervisor*, funded two years post-doc on "Awarding mechanisms for public procurement where *quality matters*: empirical and experimental investigations on medical technology and devices", University of Padova ("Assegno BIRD"), 50,000 euro.
- *Member* of the Management Committee of (and researcher in) the EU COST Action: "European Energy Poverty: Agenda Co-Creation and Knowledge Innovation ", 60 researchers involved from 25 countries, 2017-2021, up to 520,000 euro (budgets will be agreed on annual basis).
- *Scientific Supervisor*, funded one year post-doc on: "Circular Economy: a focus on energy poverty", Veneto Region and Centro Levi-Cases, University of Padova, 2017-2018, 24,000 euro.

- *Principal Investigator*, research project: "Innovation, Incentives and Public-Private Contracts", 7 researchers involved, University of Padua, 2015-2017, 43,000 euro.
- *Participant* in the Research Project, 2014: "Multi-unit Auctions' Design in Electricity Markets (MADEM): new challenges after the growth of renewable power plant capacity" - funded by Centro Studi di Economia e Tecnica dell'Energia Giorgio Levi Cases - University of Padua.
- *Winner* of the Scholarship for "Visiting Scientist, 2014 - University of Padua", Professor invited: Prof. David Martimort, September 2014, 3500 euro.
- *Participant* in the Research Project: Progetto di Ateneo "Governance Complexity and Financial Determinants of Public-Private Partnerships: Theory and Empirical Evidence", University of Padua, 2013-2015.
- *Scientific Coordinator* of the research project: "Public Procurement and Sustainable Local Growth", Excellence Research Project Bank Cariparo 2012, Evaluated as: "International top level, excellent, to be strongly recommended for funding as first priority", not funded for lack of resources.
- *Scientific Supervisor*, funded two years post-doc on "Public procurement as a driver for local economic growth", 2011-2013, University of Padua. 45.626 euro.
- *Principal Investigator*, funded two years research project: "Contract enforcement and contract design in public utility: evidence from public procurement", 8 researchers involved, 2009-2011, University of Padua, 79,000 euro.
- *Scientific Coordinator* of the local unit at the Department of Economics, University of Padua of the following COFIN-MIUR national projects (funded by the Italian Ministry of Education):
2008-10: "Contracts, incentives, productive efficiency and consumers' protection in the provision of public utilities", 49.572 euro.
2006-08: "Contracts, Regulation and competition in public utilities with two-ways networks", 55.000 euro.
2004-06: "Externality, costs and investments in regulated sectors: efficient regulation and effective competition", 38.800 euro
2002-04: "Regulation, access and technological innovation in network industries ", 41.833 euro.
2000-02: "Competition and Sectoral Authorities in technological industries", (local coordinator in the first year: prof. Piero Tedeschi).
- *Scientific Coordinator* of annual research projects funded by the Department of Economics (ex 60%), University of Padua, 2000 - present.

6 In person: selected Conference Presentations, Invited Seminars, Keynote, since 2012

2024

- Invited Keynote at the 6th G7 Climate Change Mitigation Working Group (WS1+WS2) meeting to be held in Rome on 13 May on "The distributional effects of climate policies and the energy transition".

2023

- Berkeley-Padova-Paris Eighth Organizational Economics Workshop, paper discussed: "When More Than Two Come to Tango: Discretion, Complexity and Public Contract Renegotiations in the European Union" by F. Deodato, C. Heinrich, S. Saussier and Mehdi Shiva

2022

- EARIE 2022, Vienna, paper presented: "Setting reserve prices in repeated procurement auctions", (with s. Atmaca, R. Camboni, K. Schoors)

2020

- Florence School of Regulation, European University Institute, Florence, Italy, "FSR Water Regulation: Paving the Road for 2020", invited;

2019

- SIOE Conference, Stockholm; Barcelona GSE Summer Forum, invited; Icare Conference, 2019, HSE-NRU, Perm; 5th Berkeley-Paris Organizational Economics Workshop - University of Berkeley - Pantheon - Sorbonne, invited; Amec 2019 Conference, HSE-NRU, Saint Petersburg.

2018

- Icare Conference, 2018, HSE-NRU, Perm; 4th Berkeley-Paris Organizational Economics Workshop - University of Paris 1 - Pantheon - Sorbonne, invited; "Le sfide in campo energetico per l'economia italiana", Bank of Italy, invited discussant.

2017

- Workshop on "Transparency in Procurement: the design and use of information in trading mechanisms", University of Edinburgh, September, invited; HSE-Moscow, Seminar at the Laboratory for Institutional Analysis of Economic Reforms, May, invited; Workshop organised by Italian Regulatory Authority for Energy and Water (AEEGSI) on "Offerta Placet", May, *keynote*; 3rd Berkeley-Paris Organizational Economics Workshop, University of California, Berkeley, invited; SIEPI, Italian Conference of Industrial Economy and Policy, Palermo, February.

2016

- Icare Conference, 2016, University of Essex; Lisbon, EARIE 2016; Paris, Chaire EPPP, IAE Pantheon-Sorbonne, invited; Paris-Nanterre, invited; GreenordestEnergy, University of Padua, invited; 2nd Berkeley-Paris Organizational Economics Workshop - University of Paris 1 - Pantheon - Sorbonne, invited.

2015

- Paris School of Economic; Paris 1, Pantheon-Sorbonne, invited; 1st Berkeley-Paris Organizational Economics Workshop - University of California, Berkeley, invited; Workshop on Public-Private Partnerships: Design and Deliberation, Higher School of Economics, Moscow-Perm; iCare, Conference, Higher School of Economics, Moscow-Perm; Dept. of Economics, University of Leicester, invited.

2014

- Mediterranean Energy Regulators (Medreg) Working Group on Consumer Issues, Cairo, *keynote*; ICAREs2, NRU-HSE, Moscow-Perm, invited; "The Economics and Political Economy of Energy Subsidies", CESifo, San Servolo Venezia; Conference: "Energy Poverty and Energy Access: Global Challenges and Goals", FEEM, Milan; Seminar at the Dept. of Economics, Univ. of Trento, invited; First Brazilian Conference Series on Public Procurement and Concession Design, San Paulo and Rio de Janeiro, invited; Paris 1- Pantheon - Sorbonne, Department Seminar.

2013

- Società Italiana degli Economisti (SIE), Bologna: Coordinator of the Session on "Public Procurement and Private-Public Partnership"; Società Italiana di Economia Pubblica (SIEP), Pavia; The International Society for New Institutional Economics (ISNIE), Firenze; 11th International Industrial Organization Conference, Boston; Florence School of Regulation, European University Institute, Firenze, International Workshop: "Smart governance and regulation of water services in Europe", invited; European Union, Bruxelles: DG ENERGY and DG SANCO, "Workshop on Vulnerable Consumers", invited *keynote*.

2012

- Journadas de Economia Industrial, Murcia; European Association of Research in Industrial Economics (EARIE), Rome; Paris, Chaire EPPP, IAE Pantheon-Sorbonne, Conference on: "Contracts, Procurements, Public-Private Arrangements", WKS on Governance Structures and Efficiency for Water in Europe, Chaire EPPP, IAE Pantheon - Sorbonne; CERRE, Bruxelles: Workshop on "Analysing the role of consumers in regulated markets", invited.

7 Other Research Activities

Refereeing

*Referee for the following journals: *International Economic Review (IER)*; *Energy and Buildings*; *PLOS ONE*; *Economic Inquiry*; *Journal of Public Economics*; *Journal of Economics and Management Strategy (JEMS)*; *Journal of Public Economic Theory (JPET)*; *The Manchester School*; *European Journal of Political Economy*; *European Economic Review*; *European Journal of Law and Economics*; *Economic Letters*; *Energy Policy*; *J. of Computational Economics and Econometrics*; *Journal of Institutional and Theoretical Economics (JITE)*; *The Energy Journal*; *Regional Studies*; *Journal of Public Economic Theory*; *European Journal of Operational Research*; *Water Policy*; *Journal of Economics, Law and Organization (JELO)*; *Journal of Economic Behaviour and Organization (JEBO)*; *Energy Economics*; *The B.E. Journal of Economic Analysis and Policy*; *The Journal of Regulatory Economics*; *International Economic Review*; *International Journal of Industrial Organization (IJIO)*; *International Journal of the Economics of Business*; *Journal of Behavioral and Experimental Economics*; *Metroeconomica*; *Fiscal Study*; *Journal of Industrial Economics*; *Economic Systems*; *Journal of Industry, Competition and Trade*; *Journal of International and Comparative Economics*; *Bulletin of Economic Research (BOER)*; *Rivista di Scienze Economiche e Commerciali*; *l'Industria*; *Economia Pubblica*; *Politica Economica - Journal of Economic Policy*; *Applied Economics*.

Refereeing and Evaluator, others:

*Equis Accreditation: Member of the evaluation committee for the University of Pavia, February 2026

*Member, Board for Italian Qualification as Associate/Full Professor - Economic Policy, 01-01.2019 - 01-01.2020.

*National Research Assessment on the Italian Universities: products' evaluator - Anvur, VQR, GEV 13, different rounds: 2004-2010; 2011-2014; 2015-2018

*Member, Advisory Board of *Economia e Politica Industriale - Journal of Industrial and Business Economics*, January 2015-

*Guest Editor (with S. Saussier) of the Special Issue on Public Procurement for the *Journal of Industrial and Business Economics - Economia e Politica Industriale*. July 2018.

Member, Scientific Committee of the International Master in Public Procurement Management (IMPPM), University Rome - Tor Vergata, since January 2015.

International Seminars, Workshops and Conferences, Organizer: since May 2023, Padova IO Workshop - Department of Economics and Management, University of Padova; since June 2022, Berkeley-Padova-Paris International Workshop on Organizational Economics; on 29/05/2018, International Workshop on "Competition, Regulation and Procurement", HSE-NRU, Moscow; on 24/09/2015, International Workshop on "Public Private Partnerships: Design and Deliberation", HSE- NRU, Moscow and Perm; International Conference on "Sustainable Public Procurement: research trends and new challenges", HSE- NRU, Moscow, October 4-5, 2013, jointly with E. Podkolzina (HSE-NRU, Moscow) and C. Staropoli (Université Paris 1 - Pantheon, Sorbonne); International Conference on "Public Procurement and Sustainable Growth", jointly organised with A. Estache (Ecares and CEPR) at San Servolo (Venice), 20-21 October, 2011 - as conclusion of the research project "Contract enforcement and contract design in public utility: evidence from public procurement", University of Padova, 2009-2011; Workshop at the Florence School of Regulation, European University Institute, Florence, October, 3, 2008 "Affordability in Public Utility Sectors".

Scientific Committees, Member: International Conference of Applied Research in Economics and Finance, iCare 7, September, HSE-NRU Moscow-Perm, Russia; AIEE Energy Symposium on "Current and Future Challenges to Energy Security", Milan, 30/11 - 2/12/2016; International Conference of Applied Research in Economics and Finance, iCare 6, Essex Business School 25-26 September 2016, co-organised by HSE-NRU, Moscow-Perm, Russia and Essex Business School, University of Essex, Colchester; International Conference of Applied Research in Economics, iCare 5, 21-23 September, HSE - NRU, Moscow and Perm, Russia; Workshop on Economics and Management of Public Private Partnerships, CRIEP, University of Padova and Proxenter, San Servolo Island, Venice, September 14-15, 2015.

Member of Appointment Committees in the Italian and foreign university systems:

- selection of a Resercher on Environmental Sciences and Engineering, Nova University - Lisboa, 2026
- selection of an Associate Professor in Economics, University of Rome Tor Vergata, 2026
- selection of a Full Professor in Economics, University Milano Statale 2025
- selection of a Resercher on Environmental Sciences and Engineering, Nova University - Lisboa, 2024
- selection of a Researcher in Economics at the University of Verona, September 2008.
- selection of a Researcher in Economics at the University of Roma La Sapienza, September 2002.

Member in the jury for the "Soustenance d'habilitation a diriger des recherches en Sciences économiques", candidate: Jean Beauve, University Paris Dauphine, November 2020.

Member in the Ph.D Defence Committee, candidates:

- Silvia Tomasi - University of Bozen, September 2022;
- Chiara Grazini - University of Tuscia, May 2022.
- Justus Laugwitz – Edinburgh University, 05/2020.
- Ingy Helmy - University of Paris I Panthéon Sorbonne, October 2020.
- Luca Sandrini - University of Padova, February 2020.
- Ariane Charpin - Paris School of Economics, Paris, February 2019.
- Mormando Filippo - University of Padova, November 2018
- Garanasvili Antanina - University of Padova, November 2018
- Giovanna Notaricola - University of Venice, April 2018.
- Olga Chiappinelli - IMT Institute for Advanced Studies - Lucca, July 2015.
- Julie de Brux - Institute of Business Administration (IAE) - University Paris 1, Pantheon - Sorbonne, November 2011.
- Roberta Sestini - University of Rome Tor Vergata, May 2003.

Supervision of Ph.D Students: Federico Navarra (co-supervisor); Previous students: Gegam Shagbazyan; Zahra Mohammadi Nikpour; Riccardo Camboni Marchi Adani; Marco Buso (co-supervisor); Short supervision at HSE-NRU: Ekaterina Oparina (Ph.D at the University of Surrey, now researcher at LSE); Andrey Tkachenko (Ph.D candidate at the Bocconi University, expected defence in Spring 2022).

8 Teaching

Undergraduate Courses, at the University of Padua: Industrial Economics and Regulation; Public Economics; Economic Policy; Network Economics; Industrial Economics and Productive Sectors;

at the University of Verona: Microeconomics (TA, University of Verona).

Graduate Courses, at the University of Padua: Industrial Organization and Antitrust; Microeconomics; Energy, Sustainability and Society; Industrial Organization and Business History; European Economic Institutions; Personnel (and Organizational) Economics; Advanced Microeconomics; Market Regulation and Taxation; Economics of Innovation.

Master of Science Courses, MSc: Public-Private Interactions (NRU-HSE, Moscow-Perm); Public Procurement and Public-Private Partnership (University Paris 1, Panthéon - Sorbonne); Public Procurement and Public-Private Contracts (University of Venice); Regulation of Public Utilities (University of Rome, Tor Vergata).

PhD Courses:

*Economics of Info; Public-Private Contracts; Microeconomics; Topics in Industrial Organization (University of Padova)

*Regulatory issues in public procurement (Ph.D Summer School - European School of New Institutional Economics - ESNIE, 2014, Cargese);

Public-Private Contracts (Ph.D Summer School, 2016 and 2017 - Higher School of Economics, National Research University, Moscow).

Teaching, others:

*Faculty Member, Ph.D Summer School - European School of New Institutional Economics - ESNIE (2014) in Cargese.

*Faculty Member, Ph.D Summer School of Institutional Economics (2016, 2017, 2018) - Higher School of Economics, National Research University in Moscow.

9 Administration

- at the University of Padova

- *Head of Department* - Department of Economics and Management, University of Padua - Italy, October 2021 - Oct. 2025.

- *Member of the Academic Senate*, University of Padua - Italy, October 2023 - October 2025.

- *Vice-Director* - Inter Interdepartmental Centre "Giorgio Levi Cases" for Energy Economics and Technology - University of Padua - Italy, October 2018 - October 2021.

- *Delegate* for the Department of Economics and Management for teaching activities at the School of Law, July 2018 - September 2021.

- *Delegate* for the Department of Economics and Management for Inclusion and Disability, 2017 - September 2021.

Member of the:

- Faculty and "Collegio", Ph.D Programme in Economics and Management, 2016 - 2021

- Board of the "Centro Studi Levi-Cases sull'Economia e Tecnica dell'Energia", 2003 -. October 2018 to September 2021, Vice-Director of the Center.

- Committee for weekly research seminars at the Department of Economics and Management, 2007 - 2017.

- "Giunta" (Executive Council), Department of Economics and Management, AY 2012/2014.

- Committee for funding Researchers' visiting scholarships, Department of Economics and Management, AY 2008/11.

- Committee for evaluation of Research Projects and Post-Doc Grants, September 2010.

- Committee on Researchers' Assessment, Faculty of Statistical Science, AY 2009/2010.

- "Giunta" (Executive Council), Faculty of Statistical Science, AY 2005/2006.

- Committee designing the new teaching offer at the Faculty of Statistical Science, AY 2004/06.

- Library's Executive Committee, Faculty of Statistical Science, AY 2002/2004.

- Library's Executive Committee, Department of Economics and Management, AY 2000/2002.

- "Giunta" (Executive Council) of the Department of Economics and Management, AY 2000/2002.

10 External Works and Policy Reports

- Consiglio di Stato, Consultant (Verificatore) for the Judge on the dispute between the PT S.r.l.s., and Provincia Autonoma di Bolzano and the Municipality of Marlengo, RG N. 4659/2024, ongoing, report delivered.
- Consiglio di Stato, Consultant (Verificatore) for the Judge on the dispute between Joseph Sailer, and the Provincia Autonoma di Bolzano, RG N. 3437/2023.
- Consiglio di Stato, Consultant (Verificatore) for the Judge on the dispute between on the dispute between Tourist Hotel, and C. S.a.S. and the Provincia Autonoma di Bolzano and the Municipality of Bressanone, RG N. 6622/2018.
- Tribunale Amministrativo della Lombardia - Consultant (Verificatore) for the Judge , dispute between ARERA and 8 firms operative in the market for gas distribution RG 413, 478, 479, 481, 486, 487, 547, 557; final decision (sentenza) nr. 1689 on 30.06.23.
- June 2022 - September 2023: Cittadini a rischio di Povertà Energetica (with R. Miniaci), Regione Lombardia
- Febr. - July 2021: Una valutazione socio-economica dello scenario rinnovabili per la Sardegna, (with A. Lorenzoni, C. D'Alpaos, F. Andreolli, F. Mezzera, S. Macchi, F. Fattori, M. Motta, Center Levi-Cases, Univ. Padova - Politecnico Milano.
- March - September 2019: Report on "Energy Transition in the Veneto Region", Center Levi-Cases, University of Padova.
- September 2017 - August 2018: Alperia and Bolzano Government: Report on "Risk Analysis and Forecasting Technology Tools for the Gas Sector Demand" (with F. Lisi and A. Lorenzoni), Center Levi-Cases, University of Padova.
- October 2017: Nomisma Energia, Short Report on: Consumers inertia and vulnerable households in the liberalized energy market, (with R. Miniaci).
- May 2017: Autorita' Portuale di Venezia, Short Report on a new State Aid proposal and its compatibility with the EU Treaty (with B. Cortese), School of Law, University of Padova.
- November 2015 - July 2016: The Institute for Prospective Technological Studies (IPTS) - Directorate General Joint Research Centre (DG JRC), EU. Reports on: a."Inducement prizes for ICT innovation" ; b."Innovation vouchers for ICT".
- February 2014 - July 2014: Italian Authority for Electricity and Gas, External Consultant in the project "Affordability and social tariffs in gas and electricity consumption". Report on: "The families expenditure in energy and the Italian benefits programme", (with R. Miniaci and C. Scarpa).
- January 2012 - July 2012: ETIFOR (<http://www.etifor.com/en>), External Consultant in the definition of the certification process to obtain the carbon footprint from the programme betaNEUTRAL.
- May 2010 - January 2011: AATO (Local Water regulator) in Cremona - "Economic analysis of the water service in the local area of Cremona: regulation of the private firms operating in the area; tariffs' design and affordability issues; tariffs for wastewater treatments and environmental policy", (with C. D'Alpaos).
- January 2009 - March 2009: Italian Authority for Electricity and Gas, External Consultant in the project "Affordability and social tariffs in gas consumption". Report on: "The design of social tariffs for the Italian gas sector", (with R. Miniaci and C. Scarpa).
- November 2008 - December 2008: The World Bank - External Consultant in the project: "Affordability in public utility services: an analysis of distributive impacts in Western Africa", Washington, (with R. Miniaci and C. Scarpa).
- February 2005 - June 2006: Veneto Region - External Consultant in the research project: "Economic Analysis for the Water Integrated System in the Veneto Region". Report on "Economic value of the water uses", (with G. Muraro, C. D'Alpaos, M. Moretto, C. Dosi).
- November 2005 - February 2006: The World Bank, External Consultant in the research project: "Restructuring the Serbian Infrastructure Sectors: Distributive Impacts", Washington, (with R. Miniaci and C. Scarpa).
- December 2004 - January 2005: Veneto Region, External Consultant to the staff in charge to design the "Tariffs for the wastewater treatments in the Fusina's Integrated Project", (with C. D'Alpaos).
- July 2002 - February 2004: Veneto Region, External Consultant to the staff in charge to write down the proposal for the "Regional Law on Multiutility" in Veneto.
- December 2000 - February 2002: Italian Ministry of Environmental Policy, External Consultant for the "Revision of the National Tariff Method in the Water Sector". And contribution to the Report (coordinated by L. Bardelli) on: "Proposal to the Italian Ministry of Environmental Policy for the Revision of the Water Tariff System". ("Proposta al Ministro dell'Ambiente e Tutela del Territorio di Revisione del D.M. 1 agosto 1996: Revisione del Metodo Tariffario Normalizzato per definire le componenti di costo e determinare la tariffa di riferimento del servizio idrico integrato").
- January - April 1997: STET-Telecom Italia, Centro Telecom San Salvador in Venice, External Consultant, Report on: "Privatisation of public utilities: the case of telecommunications", (with G. De Fraja).

11 Language and Computer Skills

Languages:

Italian (mother tongue); English (fluent); Spanish (beginner); French (beginner); Russian (beginner).

Software packages:

Mathematica; STATA (basic); Latex; Office.

Paola Valbonesi

Padova, May 7th, 2026